

This testimonial comes from Safe Rack in Canada

I recently gave 6 Protect-it rack protectors to our in house installation project manager and explained how to show them to the clients where he is installing racking.

The first time he showed it, one of the workers said "it will never stand up"  
"Look what we are doing to the crash guards mounted on the floor"the worker said.  
To prove his point, he put a Protect-it on a frame, disappeared for a minute and returned with a 15 pound sledge hammer.

He wound up and let it swing.

As he was swinging, the project manager thought, "I hope this does what Steve said it would do as the sledge hammer hit the Protect-it with full force.

The sledge hammer bounced back almost right out of his hands. An hour later the client was ordering Protect-it's.

It just goes to show how easy they are to sell.

**Steve Duncan**

Safe Rack, Canada

[www.saferack.net](http://www.saferack.net)

**[www.eye-catcher.com.au](http://www.eye-catcher.com.au)**

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